

Figure 3 -- U.S. Communications Svcs - Residential Revenue Breakout (\$bn)

	2001	2002	2003E	2004E	2005E	2006E	2007E	2008E
Residential Revenue by Subsector by Service								
Cable/DBS	\$53.7	\$59.6	\$65.8	\$72.2	\$78.8	\$85.1	\$91.0	\$97.3
iLECs	\$80.9	\$79.4	\$80.0	\$81.3	\$82.8	\$84.5	\$85.8	\$86.9
Wireless	\$68.8	\$76.5	\$82.8	\$88.0	\$95.7	\$102.5	\$109.0	\$115.3
IXCs	\$40.6	\$35.0	\$29.7	\$26.7	\$24.6	\$23.9	\$24.6	\$25.8
ISPs	\$12.9	\$14.1	\$14.0	\$13.6	\$11.8	\$10.3	\$9.0	\$7.8
Total Residential Revenue	\$257.0	\$264.5	\$272.3	\$281.8	\$293.6	\$306.2	\$319.4	\$333.1

VoY Growth

	2001	2002	2003E	2004E	2005E	2006E	2007E	2008E
Residential Revenue by Subsector by Service								
Cable/DBS		10.8%	10.4%	9.7%	9.1%	8.0%	7.0%	6.9%
iLECs		-1.8%	0.8%	1.6%	1.8%	2.0%	1.6%	1.2%
Wireless		11.2%	8.2%	6.3%	8.7%	7.1%	6.4%	5.8%
IXCs		-14.0%	-15.0%	-10.0%	-8.0%	-3.0%	3.0%	5.0%
ISPs		8.8%	-0.8%	-2.8%	-13.3%	-12.5%	-12.8%	-12.9%
Total Residential Revenue Growth		2.9%	2.9%	3.5%	4.2%	4.3%	4.3%	4.3%

Telecom Market Share

	2001	2002	2003E	2004E	2005E	2006E	2007E	2008E
Residential Revenue by Subsector by Service								
Cable/DBS	20.9%	22.5%	24.2%	25.6%	26.8%	27.8%	28.5%	29.2%
iLECs	31.5%	30.0%	29.4%	28.9%	28.2%	27.6%	26.9%	26.1%
Wireless	26.8%	28.9%	30.4%	31.2%	32.6%	33.5%	34.1%	34.6%
IXCs	15.8%	13.2%	10.9%	9.5%	8.4%	7.8%	7.7%	7.7%
ISPs	5.0%	5.3%	5.1%	4.8%	4.0%	3.4%	2.8%	2.4%
Total Residential Revenue	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Source: Company reports, FCC, Thomas Weisel Partners LLC estimates

